भारतीय प्रौद्योगिकी संस्थान इंदौर
Indian Institute of Technology Indore
सिमरोल, खंडवारोड, भारत,पिन- 453552
Simrol, Khandwa Road, Indore- 453552
Tel.: *91-0731-6603551/3592,* **Email: mms@iiti.ac.in**

NIT No.: IITI(MM)/DAASE(PRJ)/1/1A/300/AD/2022-23
Date: November 11, 2022

PREBID REPORT

The Online meeting for Pre-bid discussion was held at IITI on **November 10, 2022, at 11: 00 AM** for Supply, Installation and Commissioning of Astronomy Tinkering Lab at Govt. Schools,
GeM Bid No: **GEM/2022/B/2684887 dated: 31/10/2022**

The report of the meeting are as below:

Sl. N	Reference of the Clause No. of the Tender Document	Query/Clarification/ Deviation sought		Clarification/Response from IIT Indore
M/s Eduspark International Private Limited, Mumbai				
1.	Page No. 10, CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Sr. No. 1. Payment	Payment: No advance payment will be made in any case	The Tender involves integration of material of different types and makes to make a complete astronomy Lab. Tender also involves Transportation, Installation of material at different 239 locations. As per the prevailing financial conditions and short delivery timeline, It is requested to have the payment terms as below:- -50% advance along with work Order -30% on receipt of material at locations	Advance payment against 110% of financial instruments – BG, FD etc. valid till delivery schedule + 60 days. Batch-wise payment can be considered

			-20% balance payment on installation and commissioning of Labs We as prospective bidders we would ensure that we submit PBG @3% along before the advance is releases to us.	
2.	Page No. 10, CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Sr. No. 2. Performance security	Within Thirty Days (30) days from the date of satisfactory Installation, Commissioning, Testing & Training, the firm must submit performance security of 5% of the total order value from an Indian Scheduled Bank before the release of the final payment and after satisfactory installation and commissioning of the furniture in the form bank guarantee valid upto sixty (60) days beyond the warranty period.	Within Thirty Days (30) days from the date of satisfactory Installation, Commissioning, Testing & Training, the firm must submit performance security of 3% of the total order value from Nationalized banks, Other Public sector Banks and private sector Indian Banks (Approved by RBI) before the release of the final payment and after satisfactory installation and commissioning in the form bank guarantee valid for 1 year (the warranty period)	• All PBG accepted from Nationalized banks public sector Banks and private sector Indian Banks • 5% PBG of the total order value accepted only.
3.	Page No. 10, CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Sr. No. 7. INSTALLATION & COMMISSIONING:	For delayed in delivery or in satisfactory, installation, commissioning, testing & training the liquidated damages will be imposed @ 0.5% (Half Percent) per week subject to a maximum of 10% of the total value of supply order & beyond 10% subject to approval of IIT Indore.	For delayed in delivery or in satisfactory, installation, commissioning, testing & training the liquidated damages will be imposed @ 0.2% (zero Point two Percent) per week subject to a maximum of 2% of the total value of supply order & beyond 2% subject to the approval of IIT Indore.	No Change, as time of delivery is critical in this Govt. project
4.	Page No. 10, CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Sr. No. 8.	As Time is the essence of an order, the date of delivery should be strictly adhered to, otherwise the delivery in full or in part may not be accepted	Liquidated Damages: -As Time is the essence of an order, the date of delivery should be strictly adhered to, otherwise the delivery in full or in part may not be accepted and penalty for late delivery will be imposed @ 0.2% (zero Point two Percent)	No Change, as time of delivery is critical in this Govt. project

	Liquidated Damages:	and penalty for late delivery will be imposed @ 0.5% (Half Percent) per week subject to a maximum of 10% of the total value of supply order & beyond 10% subject to approval of IIT Indore. In case of delay in satisfactory Installation Commissioning, Testing, Training, Inspection, Certification etc. also the same rate of penalty shall be leviable. Non- Delivery of material/service may lead to forfeiture of PBG and debarment of the supplier.	per week subject to a maximum of 2% of the total value of supply order & beyond 2% subject to the approval of IIT Indore. In case of delay in satisfactory Installation Commissioning, Testing, Training, Inspection, Certification etc. also the same rate of penalty shall be leviable. Non- Delivery of material/service may lead to forfeiture of PBG and debarment of the supplier.	
5.	Page No. 11, CHAPTER- 4 Pre- Qualification Criteria (PART – 1) Sl No. 3, a	The Intending Tender must have minimum 3 work order from Board/ corporation/ institution of Government with supply or Installation of Education Material/ Labs/ Educational Kits at more than 15 locations/ schools/ centers in last 3 financial years (FY 2019-2020, 2020-2021 & 2021-2022).	The Intending Tender must have work order from Board/ corporation/ institution of Government with supply or Installation of Education Material/ Labs/ Educational Kits at more than 15 locations/ schools/ centers in last 3 financial years (FY 2019-2020, 2020-2021 & 2021-2022).	The Intending Tender must have • One work order copy not less than 15 crores with work completion certificate **or** • Two work order copy not less than 10 crores with work completion certificate **or** • Three work order copy not less than 5 crores with work completion certificate
6.	Page No. 11, CHAPTER- 4 Pre- Qualification Criteria (PART – 1)	Operating and managing Minimum three (3) secondary and higher secondary Schools	Operating and managing Minimum three (3) secondary and higher secondary Schools or Educational Centers is mandatory during any of the last 5 years.	Operating and managing Minimum three (3) secondary and higher secondary Schools or Govt. recognized

	Sl No. 3, b	is mandatory during any of the last 5 years.		Educational Centers is mandatory during any of the last 5 years.
M/s. Meerabo Global Foundation, Bangalore				
7.	CHAPTER- 4 Pre- Qualification Criteria (PART – 1) Clause Sl No 3 b	Operating and managing Minimum three (3) secondary and higher secondary Schools is mandatory during any of the last 5 years.	We request you allow -schools, Institutions, and centers of Government / private in nature	Please refer Sl. No. 6/Page no. 3
8.	CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Clause- 1. Payment :	Payment	We request the tendering authority to provide funds for arrangement of material as manufacturing has to be done for these products where in raw material and other logistics costs are involved. Please provide (A) advance with work order for 50% order value(B) Provide balance against receipt of material at individual locations (20 schools at a time)	Please refer Sl. No. 1/page no. 1
9.	CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Clause- 1. Payment :	20% of the balance of each unit cost will be paid after satisfactory Installation, Commissioning, Testing & Training of the IIT employees and submission of performance bank guarantee.	Please provide information as to training to be provided to IIT Employees	Training one batch
10.	CHAPTER- 4 Pre- Qualification Criteria (PART – 1) Clause- Sl No 3 a	The Intending Tender must have minimum 3 work order from Board/ corporation/ institution of Government with supply or Installation of Education Material/ Labs/ Educational Kits at more than 15 locations/ schools/ centers in last 3 financial years (FY	In this clause clarity is required as to how many work orders are required to qualify	Please refer Sl.No. 5 /page no. 3

		2019- 2020, 2020-2021 & 2021-2022). • One work order copy not less than 15 crores with work completion certificate • Two work order copy not less than 10 crores with work completion certificate • Three work order copy not less than 5 crores with work completion certificate		
11.	CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Clause- 8. LIQUIDATED DAMAGES	As Time is the essence of an order, the date of delivery should be strictly adhered to, otherwise the delivery in full or in part may not be accepted and penalty for late delivery will be imposed @ 0.5% (Half Percent) per week subject to a maximum of 10% of the total value of supply order & beyond 10% subject to approval of IIT Indore. In case of delay in satisfactory Installation Commissioning, Testing, Training, Inspection, Certification etc. also the same rate of penalty shall be leviable. Non- Delivery of material/service may lead to forfeiture of PBG and debarment of the supplier.	The LD charges are on the higher side, and it should be levied only on the Balance order and not full order value of supply order	Please refer Sl.No. 3/ page no. 2

12.	CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Clause - 2. Performance security	Within Thirty Days (30) days from the date of satisfactory Installation, Commissioning, Testing & Training, the firm must submit performance security of 5% of the total order value from an Indian Scheduled Bank before the release of the final payment and after satisfactory installation and commissioning of the furniture in the form bank guarantee valid upto sixty (60) days beyond the warranty period.	We are requesting to allow Private Bank also for providing the Performance security. This is allowed in all government tenders	Please refer Sl.No. 2/page no. 2
13.	CHAPTER- 3 SPECIAL TERMS AND CONDITIONS Clause- 1. Performance Security	Within Thirty Days (30) days from the date of satisfactory Installation, Commissioning, Testing & Training, the firm must submit performance security of 5% of the total order value from an Indian Scheduled Bank before the release of the final payment and after satisfactory installation and commissioning of the furniture in the form bank guarantee valid upto sixty (60) days beyond the warranty period.	we are requesting the tendering authority to make it 3% as per all other government tenders as per circular no No. F.9/4/2020-PPD by Government of India Ministry of Finance -Procurement policy Division dated 12.11.2020	Please refer Sl.No. 2/page no. 2
M/s. STEMROBO Technologies Pvt Ltd. Noida, UP				
14.	CHAPTER- 4 Pre- Qualification Criteria (PART – 1) Sl. No. 2	As this STEM/Tinkering domain is a new concept in India, it might be difficult to have that much turnover from bidders specifically working in this domain. Request you to make it at least 15 cr average turnover.		In order to encourage more participation of bids the reqest is considered as followings:

			a) OEM turnover should be 30 crore b) And their authorized distributor/dealers/firms turnover should be 15 crore
15.	CHAPTER- 4 Pre- Qualification Criteria (PART– 1) Sl. No. 3	This is to bring to your consideration that till date no such big tender/bid has been floated by any State/Central govt has that a single work value of matches with at least 15 crores or so. Recent few State Govt education departments have taken the initiative to introduce the Robotics/Tinkering Programme which is still under process. No contract has been awarded till date. NITI Aayogs's ATAL TINKERING LAB Project has a budget of 12 lakhs per School. That is also individual school level funds allotted & Lab Procurement, and Establishment has done via the GEM. Request you to kindly make it at least 2 crores in a single work order. It will help bidders of this domain participate in the bid.	No change

All prospective/willing bidders are requested to take note of this report as part of the Tender document. All other parts of the tender including the terms and conditions of the tender will remain Unchanged.

Assistant Registrar (MM)
IIT Indore

सहायक कुलसचिव
(सामग्री प्रबंधन विभाग)
Assistant Registrar
(Materials Management Section)