



NIT No.: IITI(MM)/CITC/075/DEP/DV/2024-2025

September 25, 2025

PREBID REPORT

The meeting for Pre-bid discussion was held at **IIT-Indore** through online via google meet on **25/08/2025 at 03.00 PM onwards** for Custom bid on GeM Portal for the procurement of **Next Generation Firewall with Logging and Analytics Software**.

The report of the meeting is as mentioned below.

Sl. No.	Reference of the Clause/ Page No. of the Tender Document	Query raised	Firm Details	Response from IITI
1.	Solution should support FEC (Forward Error Correction). The Error Correction packet size should automatically & progressively increase with increase in packet loss. It should be selectively applied to a particular traffic	Please remove the clause This is a very specific SDWAN specific use case being asked from a firewall . We do not see any requirement for such a case in a campus like IIT Indore.	M/s. Cisco System Inc	Suggestion accepted. Given clause is removed .
2.	Built-in GUI on the system should have the option to display the logical topology of the network for protecting the Firewall. "	Please remove the clause This capability is specific to a single OEM , that is Fortinet and blocks other OEM's from participating.		Suggestion accepted. Given clause is removed .
3.	"The appliance should support SFP, SFP+ and SFP28 ports. Based on current and future requirements for the next 7 years, the proposed appliance should have at least 1 x 1G RJ45 for management, min 12 x 1 GE RJ45 ports, min 6 x 1G SFP slots, min 4 x 10GSFP+ Slots and 4 x 25G SFP28	"The appliance should support SFP, SFP+. Based on current and future requirements for the next 7 years, the proposed appliance should have at least 1x 1G RJ45/1/10G SFP port for management, min 8 x 1 GE RJ45 ports, min 6 x 1G SFP slots, min 4 x 10GSFP+ Slots and 4 x 25G SFP+/SFP28 slots or more from day one. Appliance should be populated with 2 no's of 25G long-range Fiber		Based on given suggestion the given clause is amended as "The appliance should support SFP, SFP+. Based on current and future requirements for the next 7 years, the proposed appliance should have at least 1x 1G RJ45/1/10G SFP port for management, min 8 x 1 GE RJ45 ports, min 6 x 1G SFP slots, min 4 x 10GSFP+ Slots and 4 x 25G SFP+/SFP28 slots or more from day one. Appliance

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	slots or more from day one. Appliance should be populated with 2 no's of 25G long-range Fiber transceivers and 8 no's of 10G long-range transceivers from day one. The same is to be clearly specified in the public-facing document/datasheet of the proposed firewall"	transceivers and 8 no's of 10G long-range transceivers from day one. The same is to be clearly specified in the public-facing document/datasheet of the proposed firewall" Some of the parameters asked point to a OEM's product we request to generalize the port ask and allow leading OEM's to participate		should be populated with 2 no's of 25G long-range Fiber transceivers and 8 no's of 10G long-range transceivers from day one. The same is to be clearly specified in the public-facing document/datasheet of the proposed firewall"
4.	The proposed platform should deliver a minimum of 15 Gbps of the SSL inspection throughput	The proposed platform should deliver a minimum of 10 Gbps or more of the SSL inspection throughput Please consider the change to allow us to participate . The current clause is not in line with the asked threat prevention throughput . We request to consider the suggested throughput.		No change. The proposed platform should deliver a minimum of 15 Gbps of the SSL / TLS inspection throughput
5.	The Appliance should support Concurrent sessions (TCP): 15 million or more.	The Appliance should support Concurrent sessions (TCP): 15 million or more or 10 million with application control enabled Each OEM has a different way of sizing the firewall . Moreover the traffic processed by the today's firewall is application traffic hence request to amend the clause as suggested.		The clause is amended as "The Appliance should support minimum Concurrent sessions (TCP) 15 million OR 10 million Layer 7 Concurrent session"
6.	The Appliance should support new sessions per sec (TCP): 700,000 or more.	The Appliance should support new sessions per sec (TCP): 700,000 or more or 300K with application control enabled Each OEM has a different way of sizing the firewall . Moreover the traffic processed by the today's firewall is application traffic hence request to amend the clause as suggested.		The clause is amended as "The Appliance should support minimum new sessions per sec (TCP): 700K OR 400K with application control enabled"

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7.	The Appliance should have support for single sign-on and single sign-on using a RADIUS server or equivalent solution where RADIUS accounting messages are used to authenticate users without requiring them to manually log in again. It shall be compatible and integrated with existing IIT Hyderabad's RADIUS server 'Aruba ClearPass Policy Manager'.	The Appliance should have support for single sign-on and single sign-on using a RADIUS server or equivalent solution where RADIUS accounting messages are used to authenticate users without requiring them to manually log in again. It shall be compatible and integrated with existing IIT Indore RADIUS server 'Aruba ClearPass Policy Manager'. We understand that this RFP is for IIT Indore . Please correct the same . Also please confirm if you are using Aruba ClearPass Manager with the model and version.		The clause is amended as "The Appliance should have support for single sign-on and single sign-on using a RADIUS server or equivalent solution where RADIUS accounting messages are used to authenticate users without requiring them to manually log in again. It shall be compatible and integrated with existing IIT Indore RADIUS server.
8.	The proposed solution should support Virtualization (Virtual Firewall, Security zones and VLAN). Considering IIT Indore requirement minimum 10 Virtual Firewall license should be provided from Day-1 and it must support scalability of more than 50 Virtual Firewalls in future	The proposed solution should support Virtualization (Virtual Firewall, Security zones and VLAN). Considering IIT Indore requirement minimum 10 Virtual Firewall license should be provided from Day-1 Considering a education institute , Asking scalability of 50 virtual firewalls is very high and points to a single OEM which blocks leading OEM's from participating . Please also help us understand is what is the sizing criteria for the firewall and how will be applied if 50 virtual firewalls are built on the same hardware .		Based on given suggestion the clause has been amended as "The proposed solution should support Virtualization (Virtual Firewall, Security zones and VLAN). Considering IIT Indore requirement minimum 10 Virtual Firewall license should be provided from Day-1"
9.	blocking web plug-ins such as ActiveX, Java Applet and Cookies.	Please remove the clause The asked capability is very old and is usually suggested by a single OEM which uses traditional security controls. We request to remove the clause as this capability is already available in modern browsers to		Based on given suggestion the clause has been removed .

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		block all the plug-ins. We would request to generalise the RFP as we see lot of clause for a single OEM which is made in such a way that it blocks other leading OEM's from participating.		
10.	The proposed system shall have the ability to detect, log and take action against network traffic based on over 3,000 application signatures.	The proposed system shall have the ability to detect, log and take action against network traffic based on over 7,000 application signatures. Today's traffic is all about detecting the application and blocking as it flows through the NGFW . The current number of applications asked is very low . We request you to consider some next generation firewall which provides high level of application visibility and control capability		Bidders are free to offer higher signature support with proposed solutions.
11.	NGFW should have functionality of Content Disarm and Reconstruction (CDR) to remove all active content from attachment in real-time before passing it to user.	Please remove the clause The asked capability is again specific to OEM and is an attempt to block other leading OEM's . CDR as a technology is very limited to specific file types and reduces the overall processing of the firewall . We would not recommend running such capabilities on a firewall inside IIT Indore as this may also raise privacy concerns with the students and faculty , as the files and their content is scanned and held in case they are unknown.		Please read this as "Bidder should supply NGFW with inbuilt functionality of content disarm and reconstruction features(CDR) or should supply a solution as a part of the bundle that can be integrated with the system to offer mechanism effective to remove all active content from attachment in real-time before passing it to user and protect against unknown, zero-day, and polymorphic malware that might bypass traditional detection methods"
12.	The proposed platform should deliver a minimum of 30 Gbps Threat Protection throughput and 40 Gbps IPS throughput under a production environment.	Threat Prevention is tested by enabling various security modules on the NGFW and it would have a varied throughput based on vendors specific tests. Different vendors tests the NGFW with different set of	M/s. Palo Alto Networks	Based on the given suggestion the clause has been amended as "The proposed platform should deliver a minimum of 30 Gbps Threat Protection by enabling security features

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		security modules and it would be fair to mention the threat prevention throughput along with security modules. Also if not mentioned it would give an undue advantage to certain vendor to quote the thier least appliance comoared to others. b. Please remove the IPS througput as it is part of the threat prevention throughout. Therefore please modify the spec as below: The proposed platform should deliver a minimum of 15 Gbps Threat Protection throughput measured with AVC / application ID, IPS, antivirus, antispysware, sandboxing and logging enabled, utilizing appmix transactions.		tested with Enterprise Mix / Real-world / Appmix Traffic.”
13	The proposed platform should deliver a minimum of 15 Gbps of the SSL inspection throughput	Please remove as not every OEM publishes all parameters.		No change. The proposed platform should deliver a minimum of 15 Gbps of the SSL / TLS inspection throughput
14	The Appliance should support Concurrent sessions (TCP): 15 million or more	The RFP is for NGFW and the specs should be containing the Layer 7 details not just the Layer 3 / 4. Please modify the clause as below: The Appliance should support Concurrent sessions (TCP): 15 million or more Or 2.5 Million Layer 7 concurrent sessions		The clause is amended as “The Appliance should support minimum Concurrent sessions (TCP) 15 million OR 10 million Layer 7 Concurrent session”
15	The Appliance should support new sessions per sec (TCP): 700,000 or more.	The RFP is for NGFW and the specs should be containing the Layer 7 details not just the Layer 3 / 4. Please modify the clause as below:		The clause is amended as “The Appliance should support minimum new sessions per sec (TCP): 700K OR 400K with application control enabled”

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		The Appliance should support new sessions per sec (TCP): 700,000 or more Or 240,000 Layer 7 new sessions per second		
16	The appliance should support NAT66, NAT46 ,NAT64 , DNS 64 , DHCPv6	NAT 46 is not widely used, please remove the same.		Based on suggestion the clause is amended as "The appliance should support NAT66, NAT64 , DNS 64 , DHCPv6"
17	Firewall policy should be a single policy where all the features get applied, such as IPS, Application control, URL filtering, Antivirus, SSL inspection, Logging and NAT	NAT is a networking feature which would not be part of the security policy configuration, please remove.		Based on suggestion the clause is amended as "Firewall policy should be a single policy where all the features get applied, such as IPS, Application control, URL filtering, Antivirus, SSL inspection, Logging"
18	The appliance should have inbuilt antivirus detection and should be able to quarantine the IP for a defined duration and display the preset message and should be able to restrict access of infected host. The Solution should prevent malware based threats.	This is a endpoint security feature and may favor a specific vendor, please remove.		Based on given suggestion the clause has been removed .
19	The proposed solution should support Virtualization (Virtual Firewall, Security zones and VLAN). Considering IIT Indore requirement minimum 10 Virtual Firewall license should be provided from Day-1 and it must support scalability of more than 50 Virtual Firewalls in future	More virtual firewalls means more degradation of the performance on any firewall. These are huge number of firewall support which is being asked which may favor a certain vendor. Please modify as below. The proposed solution should support Virtualization (Virtual Firewall, Security zones and VLAN). Considering IIT Indore requirement minimum 1 Virtual Firewall license should be provided from Day-1 and it must support scalability of more		Based on given suggestion the clause has been amended as "The proposed solution should support Virtualization (Virtual Firewall, Security zones and VLAN). Considering IIT Indore requirement minimum 10 Virtual Firewall license should be provided from Day-1"

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		than 10 Virtual Firewalls in future		
20	In the event of IPS cease to function, network traffic should not be blocked. It should be configurable. This means that crucial network traffic should not be blocked and the Firewall will continue to operate till the problem is resolved	The RFP is asking of for HA appliances of NGFW which would take care of complete security inspection so this specification is not required. Second, the fail open feature will hinder the IIT network by leaving all traffic without security inspection. The proven NGFW vendors does not endorse this feature and is vendor specific. Please remove.		In the event of IPS cease to function, crucial network traffic should not be blocked. It should be re-configurable, and the Firewall will continue to operate till the problem is resolved
21	Inbuilt IPS solution should have capability to protect against Denial DOS and DDOS attacks	Please modify as: Inbuilt IPS solution should have capability to protect against Denial DOS / DDOS attacks		The clause has been amended as "Inbuilt IPS solution should have capability to protect against Denial DOS / DDOS attacks"
22	NGFW should have functionality of Content Disarm and deconstruction (CDR) to remove all active content from attachment in real-time before passing it to user.	Vendor specific specification, favoring certain OEM, please remove.		Please read this as "Bidder should supply NGFW with inbuilt functionality of content disarm and reconstruction features(CDR) or should supply a solution as a part of the bundle that can be integrated with the system to offer mechanism effective to remove all active content from attachment in real-time before passing it to user and protect against unknown, zero-day, and polymorphic malware that might bypass traditional detection methods"
23	The solution should be able to deliver essential security orchestration, automation and actions on the generated security events	The specifications are for the SOAR solution, not for the NGFW, this to favoring a certain vendor and giving an undue advantage.		Removed
24	The Appliance should have support for single sign-on and single sign-on using a RADIUS server or equivalent solution where RADIUS accounting	We assume IIT Indore is not connected to Hyderabad's RADIUS server and look for revising the spec.		The clause is amended as "The Appliance should have support for single sign-on and single sign-on using a RADIUS server or equivalent solution where RADIUS accounting



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	messages are used to authenticate users without requiring them to manually log in again. It shall be compatible and integrated with existing IIT Hyderabad's RADIUS server 'Aruba Clearpass Policy Manager'			messages are used to authenticate users without requiring them to manually log in again. It shall be compatible and integrated with existing IIT Indore RADIUS server
25	Benefits to Micro and Small (MSEs)/Start-Up will be applicable under PP Policy 2012 and its subsequent amendments for MSEs as per guidelines issued by Ministry of MSME. The Public Procurement (preference to Make in India) will be applicable under Order 2017, DIPP, MoCI Order no. P-45021/2/2017-B.E.II dated 15th June 2017 and its subsequent amendments.	We understand these classes are for the bidders and not for the OEMs. If these are OEMs please remove as these clauses would restrict the participation of the OEMs, who are leaders in the industry with the best in breed products which could be offered to IIT Indore. Also it may allow non competent / unproven OEMs to position their product to IIT Indore. Please remove these section and all other similar sections.		No Change It is as per procurement manual 2017 & GFR Rule. Please refer commercial T&C on GeM 4.0 (Version 1.25) dated 14th July 2025, refer Page No. 7 & 8.
26	ATC Document Page No 08 Section-II, Point No. 13 <u>Solvency Certificate:</u> Bidder or OEM must submit a certificate of Rs. 80,80,000/-. The certificate should be issued from Scheduled Commercial Public Sector Bank and the same should not be more than 06 months old as on the last date of bid submission. The certificate should be on letter head of the Bank. This certificate should not be more than 06 months	We kindly request you to consider allowing Scheduled Commercial Private Sector Banks as well for issuing the Solvency Certificate. This would provide bidders with greater flexibility without compromising the financial credibility or intent of the requirement, as private sector banks like HDFC Bank, ICICI Bank, Axis Bank, etc., are also regulated by the RBI and maintain stringent due diligence standards. Bidder has to submit the Solvency Certificate from the bank where they have their company account.	M/s. Technotrack Global Private Limited	Acceptable Solvency Certificate can be considered from the private sector bank also.

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	old as on the last date of bid submission.			
27	ATC Document Page No 06 Section-II, Point No. 6 Startup Certificate if bidder claim as a startup to this tender item.	Request for Clarification: As per the main bid document, a startup exemption is mentioned. Kindly confirm whether startups are exempted from EMD, Experience, and Turnover requirements		The Startup exemption certificate will be considered for quote of the same OEM product only. It will not consider for quoted product of other manufacturer. Startup are exempted for EMD, Work Experience and Turnover.
28	ATC Document Page No 06 Section-II, Point No. 6 WORK EXPERIENCE: The Vendors / Bidders should have work experience as per the following parameters. Three similar completed work costing not less than Rs. 30,30,000/- in last 3 (Three) financial years for any Govt./Semi Govt./Centrally Funded Technical Institutes (CFTI) which includes IITs, IISERs, IIMs, NITs, IIITs, IISc and IIST, CSIR Institutes, Central Universities and /or DAE Institutes (NISER, TIFR).	Request for Change: Bidders may be allowed to submit similar work experience from Government, Semi-Government, Central Government, or PSU organizations. We have a team of highly experienced and certified engineers. The NGFW (Next Generation Firewall) functionalities are similar across deployments; while customer-specific configurations may vary, the underlying configuration skills and feature implementation remain the same. Since the RFP already requires certified engineers, their expertise ensures that all necessary configurations and features will be implemented effectively, regardless of the type of government organization. Justification: Allowing work experience from a broader range of Government, Semi-Government, Central Government, and PSU organizations will encourage wider participation, foster healthy		Accepted Bidders may be allowed to submit similar work experience from Central Government, PSU or Autonomous Body.

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		competition, and ultimately result in more competitive bidding.		
29	Technical Specs point no.16 page no. 1:- The proposed platform should deliver a minimum of 30 Gbps Threat Protection throughput and 40 Gbps IPS throughput under a production environment.	a. Threat Prevention is tested by enabling various security modules on the NGFW and it would have a varied throughput based on vendors specific tests. Different vendors tests the NGFW with different set of security modules and it would be fair to mention the threat prevention throughput along with security modules. Also if not mentioned it would give an undue advantage to certain vendor to quote the their least appliance compared to others. b. Please remove the IPS throughput as it is part of the threat prevention throughput. Therefore please modify the spec as below: The proposed platform should deliver a minimum of 15 Gbps Threat Protection throughput measured with AVC / application ID, IPS, antivirus, antispyware, sandboxing and logging enabled, utilizing appmix transactions.	M/s. Unicom Infotel Private Limited	Based on the given suggestion the clause has been amended as "The proposed platform should deliver a minimum of 30 Gbps Threat Protection by enabling security features tested with Enterprise Mix / Real-world / Appmix Traffic."
30	Technical Specs point no.17 page no. 1:-The proposed platform should deliver a minimum of 15 Gbps of the SSL inspection throughput	Please remove as not every OEM publishes all parameters		Already addressed above. Please ref. S.No. 13
31	Technical Specs point no.18page no. 1:-The Appliance should support Concurrent sessions (TCP): 15 million or more	The RFP is for NGFW and the specs should be containing the Layer 7 details not just the Layer 3 / 4. Please modify the clause as below:		Already addressed above. Please ref. S.No. 14

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		The Appliance should support Concurrent sessions (TCP): 15 million or more Or 2.5 Million Layer 7 concurrent sessions		
32	Technical Specs point no.19 page no. 1:-The Appliance should support new sessions per sec (TCP): 700,000 or more.	The RFP is for NGFW and the specs should be containing the Layer 7 details not just the Layer 3 / 4. Please modify the clause as below: The Appliance should support new sessions per sec (TCP): 700,000 or more Or 240,000 Layer 7 new sessions per second		Already addressed above. Please ref. S.No. 15
33	Technical Specs point no.28 page no. 2:- The appliance should support NAT66,NAT46 ,NAT64 , DNS 64 , DHCPv6	NAT 46 is not widely used, please remove the same.		Already addressed above. Please ref. S.No. 16
34	Technical Specs point no.35 page no. 2:- Firewall policy should be a single policy where all the features get applied, such as IPS, Application control, URL filtering, Antivirus, SSL inspection, Logging and NAT	NAT is a networking feature which would not be part of the security policy configuration, please remove		Already addressed above. Please ref. S.No. 17
35	Technical Specs point no.44 page no. 2:-The appliance should have inbuilt antivirus detection and should be able to quarantine the IP for a defined duration and display the preset message and should be able to restrict access of infected host.The Solution should prevent malware based threats	This is a endpoint security featue and may favor a specific vendor, please remove.		Already addressed above. Please ref. S.No. 18
36	Technical Specs point no.53 page no. 3:-The proposed solution should support Virtualization (Virtual Firewall, Security zones and VLAN).	More virtual firewalls means more degradation of the performance on any firewall. These are huge number of firewall support which is being asked which may favor a certain vendor. Please modify		Already addressed above. Please ref. S.No. 19

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	Considering IIT Indore requirement minimum 10 Virtual Firewall license should be provided from Day-1 and it must support scalability of more than 50 Virtual Firewalls in future	as below. The proposed solution should support Virtualization (Virtual Firewall, Security zones and VLAN). Considering IIT Indore requirement minimum 1 Virtual Firewall license should be provided from Day-1 and it must support scalability of more than 10 Virtual Firewalls in future		
37	Technical Specs point no.56 page no. 3:- In the event of IPS cease to function, network traffic should not be blocked. It should be configurable. This means that crucial network traffic should not be blocked and the Firewall will continue to operate till the problem is resolved	The RFP is asking of for HA appliances of NGFW which would take care of complete security inspection so this specificaiton is not required. Second, the fail open feature will hinder the IIT network by leaving all traffic without security inspection. The proven NGFW vendors does not endorse this feature and is vendor specific. Pleaes remove.		Already addressed above. Please ref. S.No. 20
38	Technical Specs point no.58 page no. 3:- Inbuilt IPS solution should have capability to protect against Denial DOS and DDOS attacks	Please modify as: Inbuilt IPS solution should have capability to protect against Denial DOS / DDOS attacks		Already addressed above. Please ref. S.No. 21
39	Technical Specs point no.76 page no. 4:-NGFW should have functionality of Content Disarm and deconstruction (CDR) to remove all active content from attachment in real-time before passing it to user.	Vendor specific specification, favoring certain OEM, please remove.		Already addressed above. Please ref. S.No. 22
40	Technical Specs point no.94 page no. 4:-The solution should be able to deliver essential security orchestration, automation and actions on the generated security events	The specifications are for the SOAR solution, not for the NGFW, this to favoring a certain vendor and giving an undue advantage.		Already addressed above. Please ref. S.No. 23
41	Technical Specs point no.2 page no. 34:-The Appliance	We assume IIT Indore is not connected to Hyderbad's		Already addressed above. Please ref. S.No. 24

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	should have support for single sign-on and single sign-on using a RADIUS server or equivalent solution where RADIUS accounting messages are used to authenticate users without requiring them to manually log in again. It shall be compatible and integrated with existing IIT Hyderabad's RADIUS server 'Aruba Clearpass Policy Manager'	RADIUS server and look for revising the spec.		
42	Benefits to Micro and Small (MSEs)/Start-Up will be applicable under PP Policy 2012 and its subsequent amendments for MSEs as per guidelines issued by Ministry of MSME. The Public Procurement (preference to Make in India) will be applicable under Order 2017, DIPP, MoCI Order no. P-45021/2/2017-B.E.II dated 15th June 2017 and its subsequent amendments.	We understand these clauses are for the bidders and not for the OEMs. If these are OEMs please remove as these clauses would restrict the participation of the OEMs, who are leaders in the industry with the best in breed products which could be offered to IIT Indore. Also it may allow non competent / unproven OEMs to position their product to IIT Indore. Please remove these section and all other similar sections.		Already addressed above. Please ref. S.No. 25
43	SECTION- II WORK EXPERIENCE:The Vendors / Bidders should have work experience as per the following parameters. Three similar completed work costing not less than Rs. 30,30,000/- in last 3 (Three) financial years for any Govt./Semi Govt./Centrally Funded Technical Institutes (CFTI) which includes IITs, IISERs, IIMs, NITs, IIITs, IISc and IEST, CSIR Institutes, Central Universities and /or DAE Institutes	Please modify the clause as below: The Bidders or Its OEM should have work experience as per the following parameters. Three similar completed work costing not less than Rs. 30,30,000/- in last 3 (Three) financial years for any Govt./Semi Govt./Centrally Funded Technical Institutes (CFTI)/PSU's. OR Two similar completed work costing not less than Rs. 40,40,000/- in last 3 (Three) financial years for any Govt./Semi Govt./Centrally Funded Technical Institutes		Already addressed above. Please ref. S.No. 28

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	(NISER, TIFR). OR Two similar completed work costing not less than Rs. 40,40,000/- in last 3 (Three) financial years for any Govt./Semi Govt./Centrally Funded Technical Institutes (CFTI) which includes IITs, IISERs, IIMs, NITs, IIITs, IISc and IEST, CSIR Institutes, Central Universities and /or DAE Institutes (NISER, TIFR). OR One similar completed work costing not less than Rs. 70,70,000/- in last 3 (Three) financial years for any Govt./Semi Govt./Centrally Funded Technical Institutes (CFTI) which includes IITs, IISERs, IIMs, NITs, IIITs, IISc and IEST, CSIR Institutes, Central Universities and /or DAE Institutes (NISER, TIFR). Note: Similar work means Supply & Installation of Next Generation Firewall with Logging and Analytics Software	(CFTI)/PSU's. OR One similar completed work costing not less than Rs. 70,70,000/- in last 3 (Three) financial years for any Govt./Semi Govt./Centrally Funded Technical Institutes (CFTI)/PSU's. Note: Similar work means Supply & Installation of Next Generation Firewall.		
44	The current qualification criteria specified in the bid appears to be restrictive in nature, as it limits healthy competition and makes the tender appear to be designed only for bidders who have executed projects specifically in IITs/educational institutes.	Since the scope of work pertains to firewall supply, configuration, and management, we submit that the bidder's experience in executing firewall projects in any Government department/PSU/Autonomous Body should be considered valid. The technology, deployment process, and security functions of firewalls remain the same across all Government institutions, irrespective of whether it is IIT, PSU, Ministry, or any other Government	M/s. B K Construction	Please refer to S. No. 28

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		organization. The core purpose everywhere is to protect the network and enforce cybersecurity policies We therefore request the committee to kindly revise/relax the qualification criteria so that experience in firewall projects across any Government Department/PSU/Autonomous Body is considered acceptable. This will ensure a level playing field, wider participation, and healthier competition without compromising the technical requirements of the tender.		

All prospective/willing bidders are requested to take note of this report as part of the Tender document. Other terms and conditions of the tender remain unchanged.


Assistant Registrar (MMS)

सहायक कुलसचिव
(सामग्री प्रबंधन विभाग)
Assistant Registrar
(Materials Management Section)